

County of Roanoke

Finance Department - Purchasing Division

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IFB #2018-056 Network Equipment for RCPS

January 26, 2018



BACK CREEK ELEMENTARY			SYCOM TECHNOLOGIES		HOWARD TECHNOLOGY SOLUTIONS		TOTAL COMMUNICATIONS		SAITECH INC		CNIC, INC.		A3 Communications Inc.	
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
/S-C3850-48F-	Cisco Catalyst 3850 48 Port Full PoE+ IP Services	3	\$10,098.00	\$30,294.00	\$11,679.00	\$35,037.00	\$10,098.33	\$30,294.99	\$11,220.00	\$33,660.00	\$11,812.42	\$35,437.26	\$11,682.68	\$35,048.04
3850-NM-2-10	Cisco 3850 2x10GE module	2	\$1,147.50	\$2,295.00	\$1,300.00	\$2,600.00	\$1,147.54	\$2,295.08	\$1,249.50	\$2,499.00	\$1,342.32	\$2,684.64	\$1,537.89	\$3,075.78
3850-NM-4-10	Cisco 3850 4x10GE module	2	\$1,836.00	\$3,672.00	\$2,080.00	\$4,160.00	\$1,836.06	\$3,672.12	\$1,999.20	\$3,998.40	\$2,147.71	\$4,295.42	\$2,460.62	\$4,921.24
R-C1-1100WA	1100W AC Config 1 Secondary Power Supply	2	\$855.00	\$1,710.00		-	\$855.03	\$1,710.06	\$1,102.00	\$2,204.00	\$1,000.16	\$2,000.32	\$1,145.88	\$2,291.76
\$FP-10G-LR-S-	10 GBASE-LR SFP module	2	\$900.00	\$1,800.00	\$1,214.00	\$2,428.00	\$1,797.81	\$3,595.62	\$1,160.00	\$2,320.00	\$1,052.80	\$2,105.60	\$1,206.19	\$2,412.38
WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE+ IP Base	4	\$6,300.00	\$25,200.00	\$7,433.00	\$29,732.00	\$6,426.21	\$25,704.84	\$7,140.00	\$28,560.00	\$7,516.99	\$30,067.96	\$7,434.43	\$29,737.72
STACK-T1-1M=	1M Type 1 Stacking Cable	1	\$90.00	\$90.00	\$101.00	\$101.00	\$90.00	\$90.00	\$98.00	\$98.00	\$105.28	\$105.28	\$120.62	\$120.62
TOTAL				\$65,061.00	TOTAL	\$74,058.00	TOTAL	\$67,362.71	TOTAL	\$73,339.40	TOTAL	\$76,696.48	TOTAL	\$77,607.54

GLEN COVE ELEMENTARY			SYCOM TECHNOLOGIES		HOWARD TECHNOLOGY SOLUTIONS		TOTAL COMMUNICATIONS		SAITECH INC		CNIC, INC.		A3 Communications Inc.	
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
/S-C3850-48F-	Cisco Catalyst 3850 48 Port Full PoE+ IP Services	5	\$10,098.00	\$50,490.00	\$11,679.00	\$58,395.00	\$10,098.33	\$50,491.65	\$11,220.00	\$56,100.00	\$11,812.42	\$59,062.10	\$11,682.68	\$58,413.40
3850-NM-2-10	Cisco 3850 2x10GE module	2	\$1,147.50	\$2,295.00	\$1,300.00	\$2,600.00	\$1,147.54	\$2,295.08	\$1,249.50	\$2,499.00	\$1,342.32	\$2,684.64	\$1,537.89	\$3,075.78
3850-NM-4-10	Cisco 3850 4x10GE module	2	\$1,836.00	\$3,672.00	\$2,080.00	\$4,160.00	\$1,836.06	\$3,672.12	\$1,999.20	\$3,998.40	\$2,147.71	\$4,295.42	\$2,460.62	\$4,921.24
R-C1-1100WA	1100W AC Config 1 Secondary Power Supply	2	\$855.00	\$1,710.00		-	\$855.03	\$1,710.06	\$1,102.00	\$2,204.00	\$1,000.16	\$2,000.32	\$1,145.88	\$2,291.76
\$FP-10G-LR-S-	10 GBASE-LR SFP module	2	\$900.00	\$1,800.00	\$1,214.00	\$2,428.00	\$1,797.81	\$3,595.62	\$1,160.00	\$2,320.00	\$1,052.80	\$2,105.60	\$1,206.19	\$2,412.38
WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE+ IP Base	3	\$6,300.00	\$18,900.00	\$7,433.00	\$22,299.00	\$6,426.21	\$19,278.63	\$7,140.00	\$21,420.00	\$7,516.99	\$22,550.97	\$7,434.43	\$22,303.29
STACK-T1-1M=	1M Type 1 Stacking Cable	1	\$90.00	\$90.00	\$101.00	\$101.00	\$90.00	\$90.00	\$98.00	\$98.00	\$105.28	\$105.28	\$120.62	\$120.62
TOTAL				\$78,957.00	TOTAL	\$89,983.00	TOTAL	\$81,133.16	TOTAL	\$88,639.40	TOTAL	\$92,804.33	TOTAL	\$93,538.47

WILLIAM BYRD HIGH			SYCOM TECHNOLOGIES		HOWARD TECHNOLOGY SOLUTIONS		TOTAL COMMUNICATIONS		SAITECH INC		CNIC, INC.		A3 Communications Inc.	
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
/S-C3850-48F-	Cisco Catalyst 3850 48 Port Full PoE+ IP Services	4	\$10,098.00	\$40,392.00	\$11,679.00	\$46,716.00	\$10,098.33	\$40,393.32	\$11,220.00	\$44,880.00	\$11,812.42	\$47,249.68	\$11,682.68	\$46,730.72
3850-NM-2-10	Cisco 3850 2x10GE module	6	\$1,147.50	\$6,885.00	\$1,300.00	\$7,800.00	\$1,147.54	\$6,885.24	\$1,249.50	\$7,497.00	\$1,342.32	\$8,053.92	\$1,537.89	\$9,227.34
3850-NM-4-10	Cisco 3850 4x10GE module	3	\$1,836.00	\$5,508.00	\$2,080.00	\$6,240.00	\$1,836.06	\$5,508.18	\$1,999.20	\$5,997.60	\$2,147.71	\$6,443.13	\$2,460.62	\$7,381.86
R-C1-1100WA	1100W AC Config 1 Secondary Power Supply	5	\$855.00	\$4,275.00		-	\$855.03	\$4,275.15	\$1,102.00	\$5,510.00	\$1,000.16	\$5,000.80	\$1,145.88	\$5,729.40
\$FP-10G-LR-S-	10 GBASE-LR SFP module	14	\$900.00	\$12,600.00	\$1,214.00	\$16,996.00	\$1,797.81	\$25,169.34	\$1,160.00	\$16,240.00	\$1,052.80	\$14,739.20	\$1,206.19	\$16,886.66
WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE+ IP Base	22	\$6,300.00	\$138,600.00	\$7,433.00	\$163,526.00	\$6,426.21	\$141,376.62	\$7,140.00	\$157,080.00	\$7,516.99	\$165,373.78	\$7,434.43	\$163,557.46
STACK-T1-1M=	1M Type 1 Stacking Cable	2	\$90.00	\$180.00	\$101.00	\$202.00	\$90.00	\$180.00	\$98.00	\$196.00	\$105.28	\$210.56	\$120.62	\$241.24
TOTAL				\$208,440.00	TOTAL	\$241,480.00	TOTAL	\$223,787.85	TOTAL	\$237,400.60	TOTAL	\$247,071.07	TOTAL	\$249,754.68

CAVE SPRING HIGH SCHOOL			SYCOM TECHNOLOGIES		HOWARD TECHNOLOGY SOLUTIONS		TOTAL COMMUNICATIONS		SAITECH INC		CNIC, INC.		A3 Communications Inc.	
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
/S-C3850-48F-	Cisco Catalyst 3850 48 Port Full PoE+ IP Services	5	\$10,098.00	\$50,490.00	\$11,679.00	\$58,395.00	\$10,098.33	\$50,491.65	\$11,220.00	\$56,100.00	\$11,812.42	\$59,062.10	\$11,682.68	\$58,413.40
3850-NM-2-10	Cisco 3850 2x10GE module	7	\$1,147.50	\$8,032.50	\$1,300.00	\$9,100.00	\$1,147.54	\$8,032.78	\$1,249.50	\$8,746.50	\$1,342.32	\$9,396.24	\$1,537.89	\$10,765.23
3850-NM-4-10	Cisco 3850 4x10GE module	3	\$1,836.00	\$5,508.00	\$2,080.00	\$6,240.00	\$1,836.06	\$5,508.18	\$1,999.20	\$5,997.60	\$2,147.71	\$6,443.13	\$2,460.62	\$7,381.86
R-C1-1100WA	1100W AC Config 1 Secondary Power Supply	7	\$855.00	\$5,985.00		-	\$855.03	\$5,985.21	\$1,102.00	\$7,714.00	\$1,000.16	\$7,001.12	\$1,145.88	\$8,021.16
SFP-10G-LR-S	10 GBASE-LR SFP module	14	\$900.00	\$12,600.00	\$1,214.00	\$16,996.00	\$1,797.81	\$25,169.34	\$1,160.00	\$16,240.00	\$1,052.80	\$14,739.20	\$1,206.19	\$16,886.66
WS-C3850-48F-S	Cisco Catalyst 3850 48 Port Full PoE+ IP Base	18	\$6,300.00	\$113,400.00	\$7,433.00	\$133,794.00	\$6,426.21	\$115,671.78	\$7,140.00	\$128,520.00	\$7,516.99	\$135,305.82	\$7,434.43	\$133,819.74
STACK-T1-1M=	1M Type 1 Stacking Cable	2	\$90.00	\$180.00	\$101.00	\$202.00	\$90.00	\$180.00	\$98.00	\$196.00	\$105.28	\$210.56	\$120.62	\$241.24
TOTAL				\$196,195.50	TOTAL	\$224,727.00	TOTAL	\$211,038.94	TOTAL	\$223,514.10	TOTAL	\$232,158.17	TOTAL	\$235,529.29

CAVE SPRING MIDDLE SCHOOL			SYCOM TECHNOLOGIES		HOWARD TECHNOLOGY SOLUTIONS		TOTAL COMMUNICATIONS		SAITECH INC		CNIC, INC.		A3 Communications Inc.	
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
/S-C3850-48F-	Cisco Catalyst 3850 48 Port Full PoE+ IP Services	4	\$10,098.00	\$40,392.00	\$11,679.00	\$46,716.00	\$10,098.33	\$40,393.32	\$11,220.00	\$44,880.00	\$11,812.42	\$47,249.68	\$11,682.68	\$46,730.72
SFP-10G-SR-S	10 GBASE-SR SFP module	12	\$315.00	\$3,780.00	\$1,214.00	\$14,568.00	\$447.77	\$5,373.24	\$406.00	\$4,872.00	\$368.48	\$4,421.76	\$422.16	\$5,065.92
-AIR-CT5520-	Cisco One-5520 Wireless Controller w/rack mount	3	\$9,000.00	\$27,000.00	\$12,133.00	\$36,399.00	\$9,000.29	\$27,000.87	\$11,600.00	\$34,800.00	\$10,528.00	\$31,584.00	\$12,061.86	\$36,185.58
N-SNT-CT5520	SN7C-8x5xNBD Cisco 5520 Wireless Controller 12 month	3	\$1,820.00	\$5,460.00	\$2,169.00	\$6,507.00	\$2,028.00	\$6,084.00	\$1,612.00	\$4,836.00	\$2,866.75	\$8,600.25	\$2,588.66	\$7,765.98
AIR-PSU1-770V	770W AC Hot-Plug Power Supply for 5520 Controller	3	\$314.55	\$943.65	\$484.99	\$1,454.97	\$314.56	\$943.68	\$405.42	\$1,216.26	\$367.95	\$1,103.85	\$421.57	\$1,264.71
C1F2UAIK9	Cisco One Foundation Perpetual	1150	\$108.00	\$124,200.00	\$211.00	\$242,650.00	\$112.50	\$129,375.00	\$116.00	\$133,400.00	\$132.16	\$151,984.00	\$211.08	\$242,742.00
CON-ECMU-C1FPAIR	SWSS Upgrades C1 Foundation Perpetual - Wireless 12 month	1150	\$37.10	\$42,665.00	\$45.00	\$51,750.00	\$29.64	\$34,086.00	\$32.86	\$37,789.00	\$46.89	\$53,923.50	\$53.53	\$61,559.50
TOTAL				\$244,440.65	TOTAL	\$400,044.97	TOTAL	\$243,256.11	TOTAL	\$261,793.26	TOTAL	\$298,867.04	TOTAL	\$401,314.41

FREIGHT \$2,595.91