



County of Roanoke

FINANCE DEPARTMENT PURCHASING DIVISION

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September 10, 2018

RFP # 2019-017 Group Medical and Reinsurance Programs for Roanoke County

ADDENDUM NO. 2

Answers to Bidder Questions

**NEW Due Date & Time:
September 28, 2018, 3:00 PM
(Local Prevailing Time)**

RFP # 2019-017
Group Medical and Reinsurance Programs
ADDENDUM NO. 2

1. Answers to Bidder Questions – Please see the following questions and answers regarding this Request for Proposal.

1) Can you please provide a report that shows the paid claims for each of the top Inpatient and Outpatient facilities for the July 2017 through June 2018 reporting period?

ANSWER: Top Facility Paid Claims Report is attached in the Related Documents Section of the Solicitation.

2) Although the rates were included with Addendum 1, please clarify as to which rates corresponds with which group (County, Schools) as the only rate sheet labeled is for Western Virginia Jail. Could you verify if we have the correct understanding of the below assigned rates? We want to ensure the quotes we receive back from the Market is based off correct information.

ANSWER: The assumption is correct. In the exhibit provided with Addendum 1, the tabs at the bottom of each Excel worksheet are labeled: County, Schools, WVRJ.

The Excel Sheet has been attached to the Related Documents Section of the Solicitation for you to download.

<p>COUNTY:</p> <p>Employee Rates July 2018 - June 2019</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 80%;">Coverage Tier</th> <th style="width: 20%;">Total Premium</th> </tr> </thead> <tbody> <tr> <td colspan="2" style="text-align: center;">WELLNESS PREMIUM</td> </tr> <tr> <td>Employee Only</td> <td style="text-align: right;">546.30</td> </tr> <tr> <td>Employee + 1 minor</td> <td style="text-align: right;">793.83</td> </tr> <tr> <td>Employee + Spouse</td> <td style="text-align: right;">1,092.62</td> </tr> <tr> <td>Family</td> <td style="text-align: right;">1,369.27</td> </tr> <tr> <td>County Couple -1x wellness*</td> <td style="text-align: right;">1,327.61</td> </tr> <tr> <td>County couple -2x wellness*</td> <td style="text-align: right;">1,369.27</td> </tr> <tr> <td colspan="2" style="text-align: center;">NO WELLNESS PREMIUM</td> </tr> <tr> <td>Employee Only</td> <td style="text-align: right;">656.01</td> </tr> <tr> <td>Employee + 1 minor</td> <td style="text-align: right;">923.65</td> </tr> <tr> <td>Employee + Spouse</td> <td style="text-align: right;">1,312.07</td> </tr> <tr> <td>Family</td> <td style="text-align: right;">1,671.71</td> </tr> <tr> <td>Working County Couple*</td> <td style="text-align: right;">not calculated</td> </tr> </tbody> </table>	Coverage Tier	Total Premium	WELLNESS PREMIUM		Employee Only	546.30	Employee + 1 minor	793.83	Employee + Spouse	1,092.62	Family	1,369.27	County Couple -1x wellness*	1,327.61	County couple -2x wellness*	1,369.27	NO WELLNESS PREMIUM		Employee Only	656.01	Employee + 1 minor	923.65	Employee + Spouse	1,312.07	Family	1,671.71	Working County Couple*	not calculated	<p>SCHOOL:</p> <p>Recommended Employee Insurance Rates for 2018-2019:</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th colspan="4" style="text-align: left;">2018-2019</th> </tr> <tr> <th colspan="4" style="text-align: left;">Employee Pays</th> </tr> <tr> <th>Total</th> <th>Benefit</th> <th>12 Month</th> <th>10 Month</th> </tr> </thead> <tbody> <tr> <td>610.90</td> <td>549.80</td> <td>61.10</td> <td>73.32</td> </tr> <tr> <td>827.00</td> <td>578.90</td> <td>248.10</td> <td>297.72</td> </tr> <tr> <td>1,249.18</td> <td>749.51</td> <td>499.67</td> <td>599.60</td> </tr> <tr> <td>1,480.94</td> <td>888.56</td> <td>592.38</td> <td>710.86</td> </tr> <tr> <td>1,480.94</td> <td>1,105.97</td> <td>374.97</td> <td>449.96</td> </tr> <tr> <td colspan="4" style="background-color: yellow; height: 20px;"> </td> </tr> <tr> <th colspan="4" style="text-align: left;">2018-2019</th> </tr> <tr> <th colspan="4" style="text-align: left;">Employee Pays</th> </tr> <tr> <th>Total</th> <th>Benefit</th> <th>12 Month</th> <th>10 Month</th> </tr> <tr> <td>720.66</td> <td>576.52</td> <td>144.14</td> <td>172.97</td> </tr> <tr> <td>992.72</td> <td>595.63</td> <td>397.09</td> <td>476.51</td> </tr> <tr> <td>1,415.04</td> <td>707.52</td> <td>707.52</td> <td>849.02</td> </tr> <tr> <td>1,646.68</td> <td>823.34</td> <td>823.34</td> <td>988.01</td> </tr> <tr> <td colspan="4" style="text-align: center;">*** Not offered for No Wellness Plan ***</td> </tr> </tbody> </table>	2018-2019				Employee Pays				Total	Benefit	12 Month	10 Month	610.90	549.80	61.10	73.32	827.00	578.90	248.10	297.72	1,249.18	749.51	499.67	599.60	1,480.94	888.56	592.38	710.86	1,480.94	1,105.97	374.97	449.96					2018-2019				Employee Pays				Total	Benefit	12 Month	10 Month	720.66	576.52	144.14	172.97	992.72	595.63	397.09	476.51	1,415.04	707.52	707.52	849.02	1,646.68	823.34	823.34	988.01	*** Not offered for No Wellness Plan ***			
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SCHOOL RETIREES:

2018-2019			FY18 to FY19
Total	Benefit	Retiree Pays	Retiree Increase
610.90	-	610.90	
827.00	-	827.00	
1,249.18	-	1,249.18	
1,480.94	-	1,480.94	

2019-2020			FY18 to FY19
Total	Benefit	Retiree Pays	Retiree Increase
720.66	-	720.66	103.14
992.72	-	992.72	142.06
1,415.04	-	1,415.04	202.49
1,646.68	-	1,646.68	235.65

3) Anthem's stop loss policy shows a run-out premium as a percentage of claims paid during the run-out period. Can you please confirm you still want a 24/12 contract? It appears that they have run-out protection, so a 12/12 or 12/15 may be a more appropriate offering.

ANSWER: Roanoke County has not purchased run-out coverage from Anthem. Anthem automatically provides the % of claims pricing, but a group must elect the run-out coverage in advance. We still want a 24/12 contract.

4) May we place the Geo Access Reports and any samples and brochures on USB-only, as they can be hundreds of pages in print?

ANSWER: Yes

5) Will Roanoke County provide an extension to September 28 in regards to RFP 2019-017 for Group Medical and Reinsurance Programs for the County of Roanoke.

ANSWER: We will allow the extension. The New Due Date will be **September 28, 2018, 3:00 PM**

(Local Prevailing Time)

6) Can you please outline any current allowances that the incumbent provides for wellness, communication, and/or implementation?

ANSWER: There are no current allowances for wellness, communication, or implementation.

7) In regards to RFP 2019-017 for Group Medical and Reinsurance Programs for the County of Roanoke, we would like to confirm that no repricing is requested?

ANSWER: There is no Repricing Requested.

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