



ROANOKE COUNTY

Purchasing Division

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May 27, 2021

ADDENDUM NO. 1 TO ALL BIDDERS/OFFERRORS:

Reference – RFP 2021-110

Description: Roanoke County Public Schools In-School Beverage Sales

Issue Date: May 21, 2021

Proposal Due: June 14, 2021

The above Project is hereby changed as addressed below:

1. **Extension of RFP due date** – Please note that proposals are due no later than 2:00 PM (EST) on **June 14, 2021**.
2. **Responses to Vendor Questions** – Please see below for a list of questions submitted by prospective offerors, and the responses issued by the County/RCPS as we are able.
 - a. The RFP did not include an annual volume number, as 2020 was impacted by COVID-19. Would it be possible to get the annualized volume by package for 2019?

We do not have accurate sales volume reports due to issues which interrupted service in recent years. Exhibit 1 to this Addendum offers the volume report for the 2016-2017 school year, which is the most recent accurate report available.

Please note: RCPS makes no guarantees regarding volume in the upcoming 2021-2022 school year, due to uncertainty regarding meal services due to COVID. If students are not able to take meals in the cafeterias, a la carte service may need to be suspended further.
 - b. The RFP referenced that equipment is needed to accommodate product distribution. Can a list of equipment type and quantities by such be provided?

RCPS currently has approximately 17 coolers in place. These range from full-size standing coolers with sliding doors to mid-size standing with sliding doors, to countertop models and rolling merchandising carts. The successful Offeror will be required to communicate with RCPS Nutrition Services to establish equipment needs by site. It is the suggestion of the County/RCPS that Offerors include the applicable costs for various

equipment units in their RFP response, for evaluation purposes.

- c. Are the school nutrition sites operated by the County of Roanoke, or does the County use a foodservice operator?

School locations are operated by Roanoke County Public Schools; no foodservice management company is used.

Note: A signed acknowledgment of this addendum must be received at the location indicated on the original solicitation either prior to the proposal due date or attached to your proposal. Signature on this addendum does not substitute for your signature on the original proposal/bid document. The original proposal/bid document must be signed.

Thank you,

Kate Hoyt

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Sign Name:

Print Name:

Name of Firm:

Date:

Addendum 1 to RFP 2021-110
Exhibit 1: Sales Volume for SY 2016-2017

	Volume
.5L PET 24PK24 TS H2	1,037.0
.5L PET 24PK24 TS DASANI	1,037.0
200Z PET LS24	785.0
200Z PET LS24 COKE ZERO CHERRY	194.0
200Z PET LS24 COKE ZERO	174.0
200Z PET LS24 MELLO YELLO ZERO	141.0
200Z PET LS24 SPRITE ZERO	140.0
200Z PET LS24 FANTA ORANGE ZERO	88.0
200Z PET LS24 DT COKE	49.0
200Z PET LS24 FANTA ORANGE	0.0
200Z PET LS24 CF DT COKE	-1.0
100Z PET LS24 TS JUC	639.0
100Z PET LS24 TS MMD 100% APPLE JUICE	376.0
100Z PET LS24 TS MMD 100% FRUIT PUNCH	130.0
100Z PET LS24 TS MMD 100% ORANGE JUICE	118.0
100Z PET LS24 TS MMD 100% MIXED BERRY	15.0
200Z PET LS24 H2	492.0
200Z PET LS24 DASANI	492.0
200Z PET 8PK24 HCISO	384.0
200Z PET 8PK24 HC TS PADE ZERO MIXED BRY	193.0
200Z PET 8PK24 HC TS PADE ZERO FRT PUNCH	103.0
200Z PET 8PK24 HC TS PADE ZERO GRAPE	87.0
200Z PET 8PK24 HC TS PADE GRAPE	1.0
200Z PET LS24 TS H2	198.0
200Z PET LS24 TS VIT WTR ZERO SQUEEZED	100.0
200Z PET LS24 TS VIT WTR ZERO XXX	48.0
200Z PET LS24 TS VIT WTR ZERO RISE	19.0
200Z PET LS24 TS VIT WTR ZRO POWER-C	17.0
200Z PET LS24 TS VIT WTR ZERO GO-GO	14.0
200Z PET LS24 TS VIT WTR FOCUS KIWI STRW	0.0
200Z PET LS24 TS VIT WTR SQUEEZED	0.0
200Z PET LS24 TS VIT WTR ZERO GLOW	0.0
200Z PET LS24 TS VIT WTR ZRO REVIVE	0.0
200Z PET LS24 TS VIT WTR ZERO FOCUS	0.0

18.5OZ PET LS12 TS	122.0
18.5OZ PET LS12 TS DT GOLD PEAK TEA	122.0
18.5OZ PET LS12 TS UNSWEET GOLD PEAK TEA	0.0

.5L PET 6PK24 SHL	30.0
.5L PET 6PK24 SHL MMD 3% LT LEMONADE	30.0

20OZ PET 8PK24 SWISO	6.0
20OZ PET 8PK24 SW TS PADE ZERO FRT PUNCH	3.0
20OZ PET 8PK24 SW TS PADE ZERO MIXED BRY	2.0
20OZ PET 8PK24 SW TS PADE ZERO GRAPE	1.0

Totals	3,693.0
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