



# ROANOKE COUNTY

## Purchasing Division

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Roanoke, Virginia 24018-0798  
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March 14, 2022

### ADDENDUM NO. 1 TO ALL BIDDERS/OFFERRORS:

Reference – RFP #2022-065

Description: Internet Access and WAN Services

Issue Date: February 1, 2022

Proposal Due: March 22, 2022

The above Project is hereby changed as addressed below:

Responses to vendor questions:

1. Page 11 – Internet Access Services - Room to expand to at least 1 Gbps is required and all of the above need to be bi-directional (full duplex) same speed. You mention at least 1 Gbps. ***What would be the max bandwidth you would likely need and request to be quoted?***
  - a. 1 Gbps internet is probably as high as we would go for the foreseeable future.
2. Page 11 – Internet Access Services– Vendor must identify who provides their uplink service and their capacity. ***Can the County please clarify “uplink service”?***
  - a. If you are not the actual provider of the internet service, we will need to know what company is providing it. Your company would still be responsible for managing that relationship but we want to know all the parties involved in providing the services.
3. ***Could you provide the location of the data room at the Roanoke County Administration building (e.g. which side of the building and which floor) and if the empty conduit at Green Ridge Recreation Center (located at pole along street, where we believe it is where the power and your current service is delivered) is available to be used for service delivery?***
  - a. **Roanoke County Administration Center** – The main data room (MDF) is located on the third floor. This room is located on the South side of the building that would face Penn Forest Blvd.
  - b. **Green Ridge Recreation Center** – Yes, if there is an empty an unused conduit, it could be used for service entry into the building.
4. Page 6, Section C. 2. – Offeror is a privately-held company and as such has a policy to provide its financial statements only upon execution of a mutual non-disclosure

agreement. ***Will the County be amenable to review of such an agreement prior to proposal submission?***

- a. In accordance with state law, vendors have the ability to mark certain documents and information as proprietary when submitting a bid or proposal. We do ask vendors who submit a proposal to note what information is proprietary.
5. Pages 24 and 25, Section 32. – ***Have funds been appropriated and made available for this Contract? If so, for how many years of performance? If not, when does the County anticipate funds being appropriated and made available? How will Offerors be so notified?***
  - a. This language is required for all government contracts in Virginia. At this time we do not anticipate a lack of appropriations for this project, however, this is subject to change.
6. Page 31, Bond Requirements – ***Is this considered a construction project and will a bid bond be required?***
  - a. The intent of this RFP is to obtain the services required given the current infrastructure. In the event that major construction is needed, a big bond may be required as the vendor must have adequate insurance for any activity undertaken.

**Note:** A signed acknowledgment of this addendum must be received at the location indicated on the original solicitation either prior to the proposal due date or attached to your proposal. Signature on this addendum does not substitute for your signature on the original proposal/bid document. The original proposal/bid document must be signed.

Thank you,

Neil Huss  
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Sign Name:

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Print Name:

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Name of Firm:

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Date: