



ROANOKE COUNTY

Purchasing Division

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October 14, 2022

ADDENDUM NO. 2 TO ALL OFFERRORS:

Reference – RFP # 2023-39

Description: RFP 2023-039 - Group Medical and Prescription Drug Program

Issue Date: September 22, 2022

Proposal Due: November 1, 2022

Please see the below responses to questions received:

1. Is it permissible to make price adjustments to the unit cost guarantee up or down on a quarterly basis? **The successful PBM agrees to meet quarterly to negotiate generic unit cost improvements. Price increases are exceedingly rare, occurring only when a shortage arises. Please see the following RFP sections for additional information.**
 - **Section XI, Item M: "Describe the methods and timing (quarterly?) by which the MAC list will be improved (for existing generic products) and/or enhanced to include newly available generic products. This is a standard element of the USI Pharmacy Consulting program (for clients) and needs to be prospectively established."**
 - **Appendix D, Item 9: "Confirm PBM agrees to meet with USI Pharmacy Consulting quarterly to negotiate additional improvements in the generic unit cost list."**
2. We require a full 12 months of detailed claim data to ensure we are providing the County with the most accurate unit cost pricing as requested. Will the County provide a full 12-months detailed claim file? **A revised Attachment H-2 is being made available through the ShareFile site with 12 months of details pharmacy data. Contact USI if you are unable to access the ShareFile site.**
3. Regarding submission detail provided by County of Roanoke:
 - a. Tab II – (Page 19 of Group Medical and Prescription Drug Program RFP)
 - i. Description of Plan Designs quoted for each Medical Plan – please confirm not for Pharmacy Benefit Managers to complete - **Confirmed**
 - ii. Deviations Exhibit for each Medical Plan – please confirm not for Pharmacy Benefit Managers to complete - **Confirmed**

- b. Tab III –
 - i. Questionnaire (Attachment F) – please confirm not for Pharmacy Benefit Managers to complete - **Confirmed**
- c. Tab IV –
 - i. Price Quotation Exhibits (Attachment G) – please confirm not for Pharmacy Benefit Managers to complete - **Confirmed**
 - ii. Claim Repricing Summary (Attachment J) – please confirm not for Pharmacy Benefit Managers to complete - **Confirmed**
- d. Tab V-
 - i. GeoAccess Reports (Requested in Questionnaire) - this was requested in Attachment F which is not for Pharmacy Benefit Managers to complete but should Pharmacy Benefit Managers complete this? – **PBMs do not need to complete.**

4. Formulary disruption – Per the Addendum, we were asked to use the NDC to determine disruption. Without tier information, we will only be able to note whether a drug is included or excluded from our formulary. Is this what you are looking for? – **Yes, this will be acceptable.**
5. Can you confirm if the current Rx rebate is on a per employee per month basis? **The current Rx rebate is on a per script basis and is passed back quarterly.**
6. Is the Rx rebate received as a credit to the administrative fee? **Current Rx rebate is passed back on a quarterly basis; it is not based on a PEPM credit to the medical administrative fee.**
7. Can you confirm if the Rx rebate is currently guaranteed? **Yes, the current rebate is guaranteed.**
8. Are vendors bidding only on the prescription drug management portion of the RFP required to complete any portion of Attachment F? **No**
9. In Attachment E: Performance Guarantees Exhibit, where shall vendors list modifications to minimum standards, performance measures, or performance reporting criteria as applicable? **Any edits to Attachment E should be made to the appropriate row/column and marked in red to be easily identifiable.**
10. Can you provide 12 months Pharmacy Data? Originally, we were not going to provide 12 months of pharmacy data but our pharmacy team has now provided it to Claire Harlin. This has been saved in the ShareFile as A Revised Attachment H-2? If you do not have this access yet please contact Claire Harlin for this access at claire.harlin@usi.com

****Signature page to follow ****

Note: A signed acknowledgment of this addendum must be received at the location indicated on the original solicitation either prior to the proposal due date or attached to your proposal. Signature on this addendum does not substitute for your signature on the original proposal/bid document. The original proposal/bid document must be signed.

Thank you,



W.L. Heath Honaker
Phone: (540) 283-8146
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Addendum # 2 Signature Page

Sign Name:

Print Name:

Name of Firm:

Date:
