



County of Roanoke

Finance Department - Purchasing Division
Kate Hoyt, Buyer

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IFB #2023-055 RCPS Network Equipment (eRate)

January 24, 2023

BONSACK ELEMENTARY SCHOOL											
			DIGITAL 1 ENTERPRISES		ENCORE TECHNOLOGY GROUP		THUNDERCAT TECHNOLOGY, LLC		INTERVISION SYSTEMS LLC		
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	
C9300-48P-EDU	Cisco Catalyst 9300 48 Port Full PoE+	19	\$8,795.42	\$167,112.98	\$7,655.30	\$145,450.70	\$7,248.67	\$137,724.73	\$5,465.88	\$103,851.72	
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-port license	19	\$3,133.22	\$59,531.18	\$2,719.79	\$51,676.01	\$2,574.12	\$48,908.28	\$2,046.90	\$38,891.10	
C9300-NM-8X=	Cisco Catalyst 9300 8x10GE network module	6	\$2,310.47	\$13,862.82	\$2,010.97	\$12,065.82	\$1,904.15	\$11,424.90	\$1,435.83	\$8,614.98	
STACK-T1-50CM	50 CM Type 1 Stacking Cable	18	\$91.74	\$1,651.32	\$79.85	\$1,437.30	\$75.61	\$1,360.98	\$57.01	\$1,026.18	
PWR-C1-1100WAC-P=	1100W AC Config 1 Power Supply	6	\$1,659.98	\$9,959.88	\$1,444.81	\$8,668.86	\$1,368.07	\$8,208.42	\$1,233.87	\$7,403.22	
SFP-10G-LR-S=	10GBASE-LR SFP module, Enterprise Class	4	\$1,326.98	\$5,307.92	\$959.19	\$3,836.76	\$903.15	\$3,612.60	\$858.10	\$3,432.40	
STACK-T1-1M=	1M Type 1 Stacking Cable	3	\$200.00	\$600.00	\$124.95	\$374.85	\$138.74	\$416.22	\$131.89	\$395.67	
STACK-T1-3M=	3M Type 1 Stacking Cable	2	\$306.32	\$612.64	\$225.33	\$450.66	\$212.84	\$425.68	\$202.35	\$404.70	
TOTAL				\$258,638.74		\$223,960.96		\$212,081.81		\$164,019.97	

*Shipping & Handling \$157.68

GREEN VALLEY ELEMENTARY SCHOOL											
			DIGITAL 1 ENTERPRISES								
Part Number	Description	QTY	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	
C9300-48P-EDU	Cisco Catalyst 9300 48 Port Full PoE+	18	\$8,795.42	\$158,317.56	\$7,655.30	\$137,795.40	\$7,248.67	\$130,476.06	\$5,465.88	\$98,385.84	
C9300-DNA-A-48-3Y	C9300 DNA Advantage, 48-port license	18	\$3,133.22	\$56,397.96	\$2,719.79	\$48,956.22	\$2,574.12	\$46,334.16	\$2,046.90	\$36,844.20	
C9300-NM-8X=	Cisco Catalyst 9300 8x10GE network module	6	\$2,310.47	\$13,862.82	\$2,010.97	\$12,065.82	\$1,904.15	\$11,424.90	\$1,435.83	\$8,614.98	
STACK-T1-50CM	50 CM Type 1 Stacking Cable	17	\$91.74	\$1,559.58	\$79.85	\$1,357.45	\$75.61	\$1,285.37	\$57.01	\$969.17	
PWR-C1-1100WAC-P=	1100W AC Config 1 Power Supply	7	\$1,659.98	\$11,619.86	\$1,444.81	\$10,113.67	\$1,368.07	\$9,576.49	\$1,233.87	\$8,637.09	
SFP-10G-LR-S=	10GBASE-LR SFP module, Enterprise Class	4	\$1,326.98	\$5,307.92	\$959.19	\$3,836.76	\$903.15	\$3,612.60	\$858.10	\$3,432.40	
STACK-T1-1M=	1M Type 1 Stacking Cable	4	\$200.00	\$800.00	\$124.95	\$499.80	\$138.74	\$554.96	\$131.89	\$527.56	
STACK-T1-3M=	3M Type 1 Stacking Cable	4	\$306.32	\$1,225.28	\$225.33	\$901.32	\$212.84	\$851.36	\$202.35	\$809.40	
TOTAL				\$249,090.98		\$215,526.44		\$204,115.90		\$158,220.64	

*Shipping & Handling \$157.68

Total extended price for all locations/items: \$508,045.08 \$439,487.40 \$416,197.71 \$322,240.61

Discrepancies in the multiplication of units of work and the unit prices will be resolved in favor of the correct multiplication of the unit prices. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum.

**An additional bid was submitted by Electronic Systems Inc., and was found to be nonresponsive for the following reasons: the required Bid Form was not completed; quoted alternate Aruba equipment (specifications require Cisco equipment).