

County of Roanoke

Finance Department - Purchasing Division

Kari Sutphin, Buyer

Office Address: 5204 Bernard Drive Suite 300-F | Roanoke, VA | 24018

Mail Address: P O Box 29800 | Roanoke, VA | 24018-0798

(540) 283-8151 | ksutphin@roanokecountyva.gov



IFB #2018-019

Bid Tab - 9/15/2017

Item	Size	Diamond Paper Company		Description
		Pack price	Price each	
Pot and Pan Cleaner	1 case 4lbs capsules	\$34.20	\$8.55	1/case 4# solid "Shamrock" detergent for 3 comp. sink yield 2100 gals \$34.20
Descale/Deliming Agents	4 gal case	\$32.00	\$8.00	4gal/case "Vanish" delimer \$32.00
Degreaser/Oven Cleaner	4 gal case	\$23.89	\$5.97	4gal/case oven/grill/fryer cleaner \$23.89
Laundry Detergent, Dry/Liquid Effective for all Machines	35lbs	\$17.49	\$0.50	35# pail laundry powder \$17.49
Sanitizers (Quaternary Ammonium)	2 gal case	\$43.99	\$22.00	2gal/case "Quick San 10" liquid quat ammonium for 3 comp sink \$43.99
Bleach	6-1gallon	\$9.70	\$1.62	5gal bleach sanitizer for low temp dish machine \$32.92 6-1gallon jugs \$9.70
Dishwasher Detergents	5 gal	\$51.84	\$10.37	5gal Pro dish machine detergent \$51.84
Dishwasher Rinse Aids	5 gal	68.70	\$13.74	5gal Pro Rinse Agent dish machine rinse aid \$68.70
Stainless Steel Cleaner	12 20oz can case	\$36.88	\$3.07	12/20oz/case Diamond stainless steel cleaner \$36.88
All Purpose Cleaner	4 gal case	\$19.96	\$4.99	4gal/case "Clean Up" ready to use all purpose cleaner \$19.96
Non Abrasive Cleaner	12 (32oz) = case	\$23.33	\$1.94	12/32oz/cs Diamond kreme kleanser mint scent \$23.33
Glass Cleaner	12 (32oz) = case	\$18.30	\$1.53	12/32oz/case "Glass Brite" \$18.30
Hand Scrubbers	20/bag	\$6.10	\$0.31	20/bag green scouring pad \$6.10
Reusable Bottles/Labels	32oz bottle	\$0.57	\$0.57	32oz plastic bottle \$.57ea
	trigger	\$0.43	\$0.43	Trigger \$.43ea
Safety Signage	sign	\$6.25	\$6.25	yellow wet floor sign \$6.25/ea
Food Service Towels	30 to box	\$13.65	\$0.46	5# box washable bar/food service towel terry cloth \$13.65
Floor Cleaner	4 gal case	\$18.60	\$4.65	4gal/case Diamond pine floor cleaner \$18.60

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Mops	cotton mop head	\$2.49	\$2.49	20oz cotton mop head \$2.49/ea
Brooms	broom	\$4.78	\$4.78	angle broom with wood handle \$4.78/ea
Dust Pans	plastic dust pan	\$2.10	\$2.10	plastic dust pan \$2.10/ea
Mop Buckets	with side wringer	\$44.00	\$44.00	35qt mop bucket w/wringer combo \$44.00
Squeegees	Squeegee	\$3.19	\$3.19	squeegee w/netter sponge on back side \$3.19
Trash Bags (48-55 gal)	150/cs	\$26.98	\$0.18	150/cs 40x48 22mic natural liner \$26.98
Gloves	10/100cs	\$24.80	\$2.48	10/100/cs powder free vinyl glove no latex \$24.80/case (2.48/box)
Rubber Mats	2'x3'	\$43.92	\$43.92	2'x3' \$43.92 3'x5' \$88.46 4'x6' \$135.99 3'x9' \$164.72
TOTAL		\$578.14	\$198.07	
Monthly Maintenance Cost	no charge for maintaining dispensing equipment and install			
SDS Sheets provided	Yes			

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IFB #2018-019

Bid Tab - 9/15/2017

New River Office Supply				
Item	Size	Pack price	Price each	Description
Pot and Pan Cleaner	gallon	\$11.00	\$11.00	\$11.00/gal \$42.00/Carton of 4
Descale/Deliming Agents	gallon	\$28.99	\$28.99	\$28.99/gal \$108.99/Carton of 4
Degreaser/Oven Cleaner	gallon	\$8.50	\$8.50	\$8.50/gal \$33.99/Carton of 4
Laundry Detergent, Dry/Liquid Effective for all Machines	40lb	\$27.99	\$0.70	\$27.99/40 lb Bucket-Powder \$62.99/5 gal Bucket-Liquid
Sanitizers (Quaternary Ammonium)	gallon	\$34.99	\$34.99	\$34.99/gal \$122.99/Carton of 4
Bleach	carton of 6 gal	\$14.41	\$2.40	\$14.41/Carton of 6 gal
Dishwasher Detergents	45 oz Powder	\$7.25	\$0.16	\$7.25 45oz Powder \$78.00/Carton of 12
Dishwasher Rinse Aids	16 oz	\$10.99	\$0.69	\$10.99 16oz \$64.79/Carton of 6
Stainless Steel Cleaner	carton of 12 cans	\$59.85	\$4.99	\$59.85/Carton of 12 cans
All Purpose Cleaner	gallon	\$4.25	\$4.25	\$4.25 gal \$46.99/Carton of 12
Non Abrasive Cleaner	32 oz	\$7.99	\$7.99	\$7.99 32oz \$56.99/Carton of 8
Glass Cleaner	32 oz	\$2.95	\$2.95	\$2.95 32oz. \$28.99/12
Hand Scrubbers	20	\$16.99	\$0.85	\$16.99/20-Scotch Pad \$20.16/24-SOS Scrubber Sponge
Reusable Bottles/Labels	24	\$21.00	\$0.88	\$21.00/24 bottles
	24	\$20.24	\$0.84	\$20.24/24 Spray Triggers

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Bid Tab - 9/15/2017

Safety Signage	sign	\$8.99	\$8.99	\$8.99 ea. \$44.99/Cartron of 6 Customized 2-sided \$23.99 (Print outs online)
Food Service Towels	150 box	\$69.00	\$0.46	\$69.00/150-bx White Reusable Style
Floor Cleaner	gallon	\$11.49	\$11.49	\$11.49/gal (Concentrate)
Mops	standard	\$24.49	\$24.49	\$24.49 Standard w/ wood handle
Brooms	24"	\$27.00	\$27.00	\$27.00 24" Wood-Metal Handle
Dust Pans	Plastic	\$3.50	\$3.50	\$3.50-Pastic \$9.50-Metal
Mop Buckets	standard w/wringer	\$57.99	\$57.99	\$57.99 Standard w/wringer
Squeegees	12" window	\$36.99	\$36.99	\$36.99 12"/Window \$52.00 24"/Floor/any surface
Trash Bags (48-55 gal)	200 carton	\$54.99	\$0.27	\$54.99/200/Cartron 43x48gal
Gloves	100 box	\$4.50	\$0.05	\$4.50/100bx
Rubber Mats	3'x5'	\$44.99	\$44.99	\$44.99/3'x5' \$94.99/3'x12'
TOTAL		\$621.32	\$326.39	
Monthly Maintenance Cost			none	
SDS Sheets Provided			NO	

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IFB #2018-019

Bid Tab - 9/15/2017

Item	General Sales of VA			
	Size	Pack Price	Price Each	Description
Pot and Pan Cleaner	5 gallon pail	\$59.80	\$11.96	Liquid 5 gal pail \$59.80/pl
Descale/Deliming Agents	gallon	\$11.15	\$11.15	(30% PHOS Delimer) \$11.15/gal
Degreaser/Oven Cleaner	5 gallon pail	\$45.70	\$9.14	5 gal pail \$45.70/pl
Laundry Detergent, Dry/Liquid Effective for all Machines	40lb Pail	\$24.85	\$0.62	40 lb Pail \$24.85/pl
Sanitizers (Quaternary Ammonium)	5 gallon pail	\$79.95	\$15.99	5 gal Pail \$79.95/pl
Bleach	6/1 gallon	\$10.14	\$1.69	6/1gallon \$1.69 gal
Dishwasher Detergents	5 gallon pail	\$55.80	\$11.16	5 gal pail liquid \$55.80/pl 4/8lb solid \$87.43/cs
Dishwasher Rinse Aids	5 gallon pail	\$76.95	\$15.39	HI 5 gal pail \$76.95/pl LOW 5 gal pail \$120.95/pl
Stainless Steel Cleaner	12/cs	\$36.00	\$3.00	water based 12/cs \$3.00cn
All Purpose Cleaner	12 quarts/cs	\$39.00	\$3.25	12 quarts/cs \$3.25 qt
Non Abrasive Cleaner	12 quarts/cs	\$42.00	\$3.50	12 quarts/cs \$3.50 qt
Glass Cleaner	12 quarts/cs	\$30.00	\$2.50	12/1 quarts per cs \$2.50 qt
Hand Scrubbers	12/cs	\$6.50	\$0.54	12/cs stainless steel sponges \$6.50/dz
Reusable Bottles/Labels	32 oz	\$0.80	\$0.80	32oz spray bottle \$.80/ea (no charge for labels)
Safety Signage	sign	\$7.50	\$7.50	wet floor signs english/spanish \$7.50/ea
Food Service Towels	150/cs	\$24.90	\$0.17	150/cs 1/4 fold antimicrobial \$24.90/cs

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Floor Cleaner	4 gallon cs	\$78.40	\$19.60	72 pck/cs 2.5oz \$60.00/cs 4 gal/cs \$19.60 gal(free dispenser)
Mops	cotton	\$4.98	\$4.98	large cotton loop mop head \$4.98/ea
Brooms	large angle	\$6.50	\$6.50	large angle brooms \$6.50/ea
Dust Pans	plastic	\$3.98	\$3.98	standard black plastic \$3.98/ea, lobby style long handle \$9.85/ea
Mop Buckets	standard w/ wringer	\$58.80	\$58.80	33QT w/side wringer \$58.80/ea
Squeegees	12"	\$7.65	\$7.65	12in window \$7.65/ea, 12in window economy \$4.90/ea, 22in dual moss floor \$10.95/ea
Trash Bags (48-55 gal)	150/cs	\$25.92	\$0.17	150/cs 40x48 22 mic clear liners \$25.92/cs
Gloves	10/100cs	\$26.90	\$2.69	powder free vinyl 10 boxes of 100 per case \$2.69/bx, powder free nitrile 10 boxes of 100 per case \$4.59/bx
Rubber Mats	2'x3'	\$61.90	\$61.90	Comfort Flow Antimicrobial 2x3 \$61.90/ea, 3x5 \$139.50/ea 4x6\$223.00/ea, 3x9\$279.00/ea
TOTAL		\$826.07	\$264.63	
Monthly Maintenance Cost		No Charge		
SDS Sheets		YES		

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Bid Tab - 9/15/2017

Item	Ecolab Inc.			
	Size	Pack Price	Price Each	Description
Pot and Pan Cleaner	4 (5lb)	\$112.41	\$5.62	4 - 5lb \$112.41
Descaler/Deliming Agents	?	\$37.95	\$37.95	\$37.95
Degreaser/Oven Cleaner	6 -32oz	\$40.98	\$6.83	6 -32oz
Laundry Detergent, Dry/Liquid Effective for all Machines	4 -4lb	\$95.00	\$95.00	4 -4lb
Sanitizers (Quaternary Ammonium)	1 -2.5gal	\$77.47	\$77.47	1 -2.5lb
Bleach	NO BID	\$ -	\$ -	NO BID
Dishwasher Detergents	4 -8lb	\$75.66	\$75.66	4 -8lb
Dishwasher Rinse Aids	2 -2.5lb	\$142.62	\$142.62	2 -2.5lb
Stainless Steel Cleaner	12 -17oz	\$48.50	\$4.04	12 -17oz
All Purpose Cleaner	4 -1gal	\$49.95	\$12.49	4 -1gal
Non Abrasive Cleaner	12 -32oz	\$46.35	\$3.86	12 -32oz
Glass Cleaner	1 -2.5gal	\$63.05	\$63.05	1 -2.5gal
Hand Scrubbers	NO BID	\$ -	\$ -	NO BID
Reusable Bottles/Labels	NO BID	\$ -	\$ -	NO BID
Safety Signage	NO BID	\$ -	\$ -	NO BID
Food Service Towels	NO BID	\$ -	\$ -	NO BID
Floor Cleaner	1 -2.5gal	\$40.75	\$40.75	1 -2.5gal
Mops	NO BID	\$ -	\$ -	NO BID
Brooms	NO BID	\$ -	\$ -	NO BID
Dust Pans	NO BID	\$ -	\$ -	NO BID
Mop Buckets	NO BID	\$ -	\$ -	NO BID
Squeegees	NO BID	\$ -	\$ -	NO BID

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Trash Bags (48-55 gal)	NO BID	\$	-	\$	-	NO BID
Gloves	NO BID	\$	-	\$	-	NO BID
Rubber Mats	NO BID	\$	-	\$	-	NO BID
	NO BID	\$	-	\$	-	NO BID
TOTAL			\$830.69	\$	565.34	
Monthly Maintenance Cost	No Charge					
SDS Sheets	YES					

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Item	Pyramid School Products			
	Size	Pack Price	Price Each	Description
Pot and Pan Cleaner	NO BID	\$ -	\$ -	NO BID
Descale/Deliming Agents	NO BID	\$ -	\$ -	NO BID
Degreaser/Oven Cleaner	NO BID	\$ -	\$ -	NO BID
Laundry Detergent, Dry/Liquid Effective for all Machines	NO BID	\$ -	\$ -	NO BID
Sanitizers (Quaternary Ammonium)	NO BID	\$ -	\$ -	NO BID
Bleach	6 -1gal cs	\$16.98	\$2.83	6 -1gal cs
Dishwasher Detergents	NO BID	\$ -	\$0.00	NO BID
Dishwasher Rinse Aids	NO BID	\$ -	\$0.00	NO BID
Stainless Steel Cleaner	12 -20oz cs	\$34.98	\$2.92	12 -20oz cs
All Purpose Cleaner	12 -20oz cs	\$29.98	\$2.50	12 -20oz cs
Non Abrasive Cleaner	8 -1qt cs	\$49.98	\$6.25	8 -1qt cs
Glass Cleaner	12 -20oz cs	\$29.95	\$2.50	12 -20oz cs
Hand Scrubbers	cs of 12	\$11.88	\$0.99	cs of 12
Reusable Bottles/Labels	32oz w/trigger	\$0.99	\$0.99	32oz w/trigger
Safety Signage	NO BID	\$ -	\$0.00	NO BID
Food Service Towels	cs of 200	\$17.98	\$0.09	cs of 200
Floor Cleaner	NO BID	\$ -	\$0.00	NO BID
Mops	cs of 12	\$35.88	\$2.99	cs of 12
Brooms	cs of 12	\$59.88	\$4.99	cs of 12
Dust Pans	Lobby cs of 6	\$47.88	\$7.98	Lobby cs of 6
Mop Buckets	wringer combo	\$49.98	\$49.98	wringer combo

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Squeegees	12" window cs of 12	\$35.88	\$2.99	12" window cs of 12
Trash Bags (48-55 gal)	NO BID	\$ -	\$0.00	NO BID
Gloves	12pair per box	\$7.98	\$0.33	12pair per box
Rubber Mats	24"x32"	\$16.98	\$16.98	24"x32"
TOTAL		\$447.18	\$105.30	
Monthly Maintenance Cost	No items require maintenance. All items are supplies, not equipment.			
SDS Sheets	NO			

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Southern Maintenance Supply Co, Inc.				
Item	Size	Pack Price	Price Each	Description
Pot and Pan Cleaner	5 gallon pail	\$81.90	\$16.38	5 gallon pail
Descale/Deliming Agents	gallon	\$16.45	\$16.45	gallon
Degreaser/Oven Cleaner	gallon	\$12.44	\$12.44	gallon
Laundry Detergent, Dry/Liquid Effective for all Machines	40lb pail	\$34.77	\$0.87	40lb pail
Sanitizers (Quaternary Ammonium)	5 gallon	\$87.42	\$17.48	5 gallon
Bleach	6gal per case	\$14.11	\$2.35	6gal per case
Dishwasher Detergents	8lb container	\$18.46	\$2.31	8lb container
Dishwasher Rinse Aids	5 gal pail	\$66.42	\$13.28	5 gal pail
Stainless Steel Cleaner	18oz aerosol can	\$3.76	\$3.76	18oz aerosol can
All Purpose Cleaner	18oz aerosol can	\$3.00	\$3.00	18oz aerosol can
Non Abrasive Cleaner	quart	\$4.31	\$4.31	quart
Glass Cleaner	19oz aerosol can	\$2.79	\$2.79	19oz aerosol can
Hand Scrubbers	each	\$0.46	\$0.46	each
Reusable Bottles/Labels	bottle	\$0.95	\$0.95	bottle
	trigger	\$0.95	\$0.95	trigger
Safety Signage	sign	\$10.75	\$10.75	sign
Food Service Towels	10lb box (90)	\$27.02	\$0.30	10lb box
Floor Cleaner	gallon	\$11.01	\$11.01	gallon
Mops	mophead	\$5.95	\$5.95	mophead
Brooms	broom	\$8.45	\$8.45	broom
Dust Pans	dust pan	\$6.59	\$6.59	dust pan
Mop Buckets	side press	\$68.11	\$68.11	side press
Squeegees	squeegee	\$9.07	\$9.07	squeegee
Trash Bags (48-55 gal)	150 case	\$26.67	\$0.18	150 case

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Gloves	100 box	\$3.13	\$0.03	\$3.14bx(100)S; \$3.03bx (100)M; \$3.13bx(100)L; \$3.02bx(100) XL
Rubber Mats	2'x3'	\$33.41	\$33.41	2'x3'
TOTAL		\$558.35	\$251.64	
Monthly Maintenance Cost			\$0.00	
SDS Sheets			YES	